



International Sales Manager



delfort

TERVAKOSKI - SUOMI - FULL-TIME

Tervakoski Oy / Vähikkäläntie 1 / 12400 Tervakoski / Tervakoski HR Team – myjob.toy@delfortgroup.com

Your role

We are looking for an enthusiastic and commercially driven International Sales Manager to strengthen our international sales team in Tervakoski. In this hands-on international sales position, you will take ownership of your customer portfolio, develop long-term partnerships and actively identify new business opportunities. You will work with customers and sales offices across international markets, combining proactive new business development with excellent customer relationship management.

Your profile

– Proven experience in international B2B sales and a track record of achieving commercial results. – A proactive, entrepreneurial mindset and a genuine drive to win new business. – Strong communication and negotiation skills. – An open, positive and collaborative personality that inspires trust. – Enthusiasm for meeting customers, building strong relationships and working across cultures. – Fluent English and Finnish; other language skills are an advantage.

What we offer

– A genuinely international sales role with the freedom to make an impact. – An established customer base, high-quality specialty paper products and opportunities to develop new business. – A collaborative, low-hierarchy working environment – Be part of an international team with spirit, speed and agility. – Opportunities for professional growth and development. – A competitive compensation package, including comprehensive employee benefits. The position is based in Tervakoski, Finland, with an expected on-site presence of approximately 2–3 days per week, flexible hybrid working arrangements and regular international travel.

If you are a fit for this position, please leave your application on InHunt's platform: INTERNATIONAL SALES MANAGER – Tervakoski



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